

Barbara Corcoran Has Advice For Tallahassee



RESOURCES

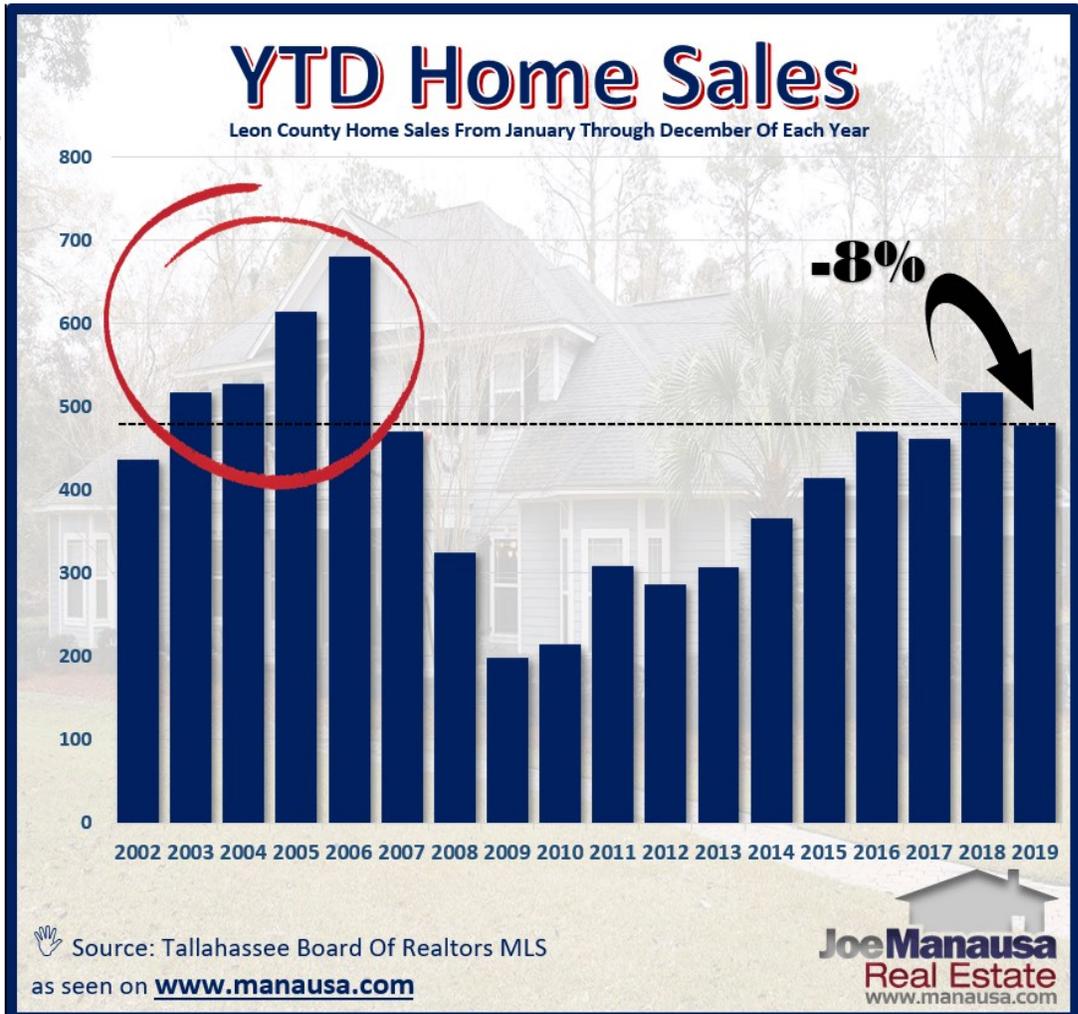
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2019 Home Sales Slower Than Last Year



Homes sales are down 8% through February when compared to the same dates last year, but that still makes 2019 the second-best year on record going back to 2006.

While it is far too early to have a solid feel for how this year's housing market will unfold, it will be interesting to see if the market is significantly slowing or if 2018 just got started with a bang!

I suspect that it will be a combination of the two, and I'm not seeing anything that would move me off my pre-year forecast of ten percent fewer home sales in 2019

than there were in 2018.

Tallahassee Housing Market Is Hot

Make no mistake about it, the market is very good right now. So what's a "good" market? When you want to sell your home, you can!

High end homes are selling, and what little inventory there is at all-other price points is selling fast when marketed correctly.

Take a look [here](#) at the newest listings in Tallahassee, most will likely be under contract before the end of March.